** PUBLIC DISCLOSURE COPY **

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047
2018

Department of the Treasury Internal Revenue Service Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

and ending A For the 2018 calendar year, or tax year beginning D Employer identification number Check if applicable: C Name of organization Address change Zero - The End of Prostate Cancer Name change 59-3400922 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ 463-9455 515 King Street 420 (202)termin-ated 6,964,095. City or town, state or province, country, and ZIP or foreign postal code **G** Gross receipts \$ Alexandria, VA Amended return 22314 H(a) Is this a group return Applica-F Name and address of principal officer: Jamie Bearse Yes X No for subordinates? pending same as C above H(b) Are all subordinates included? Yes No Tax-exempt status: X = 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ▶ WWW.zerocancer.org **H(c)** Group exemption number ▶ **K** Form of organization: X Corporation Association Other > L Year of formation: 1996 M State of legal domicile: DC Part I Summary Briefly describe the organization's mission or most significant activities: Zero's mission is to end Activities & Governance prostate cancer through research, action, education and support. Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. 12 Number of voting members of the governing body (Part VI, line 1a) <u>12</u> Number of independent voting members of the governing body (Part VI, line 1b) 27 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 2100 6 Total number of volunteers (estimate if necessary) 0. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a 75. b Net unrelated business taxable income from Form 990-T, line 38 7b **Prior Year** Current Year 4,657,593. 5,907,451. Contributions and grants (Part VIII, line 1h) Revenue 287,813. 366,948. Program service revenue (Part VIII, line 2g) 132,129. 42,644. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 2,257. 381. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 6,317,424. 5,079,792. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 591,526 1,027,777. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 2,209,646. 2,315,931. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 2,237,998. 2,593,543. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 5,039,170. 5,937,251. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 40,622. 380,173. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** 2,815,229. 3,505,054. Total assets (Part X, line 16) 1,386,344. 966,273. 21 Total liabilities (Part X, line 26) 848,956. 2,118,710. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign Jamie Bearse, CEO Here Type or print name and title PTIN Print/Type preparer's name Preparer's signature 11/08/19 Paid Jie Chen, CPA P01049760 Firm's name Rogers & Company PLLC Firm's EIN 58-2676261 Preparer Firm's address 8300 Boone Boulevard, Suite 600 Use Only Vienna, VA 22182 Phone no. (703) 893-0300

X Yes No

May the IRS discuss this return with the preparer shown above? (see instructions)

| Pai | Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III |
|--------|--|
| | |
| 1 | Briefly describe the organization's mission: ZERO - The End of Prostate Cancer is the leading national nonprofit |
| | with the mission to end prostate cancer. ZERO advances research, |
| | improves the lives of men and families, and inspires action. |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| - | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4а | (Code:) (Expenses \$ 3,423,730 • including grants of \$ 336,032 •) (Revenue \$ 329,917 •) |
| та | Education & Awareness - The ZERO Prostate Cancer Run/Walk Series is the |
| | largest event series dedicated to men's health in the U.S. For more |
| | than a decade, the series has helped raise awareness and unite men and |
| | their families across the country as a powerful force in the fight |
| | against prostate cancer. ZERO helps lead the national dialogue on |
| | prostate cancer through our awareness campaigns, social media, website, |
| | |
| | blog, and podcast. Our regional chapters are the boots on the ground to |
| | engage local communities, facilitate grassroots action, and provide |
| | support and education. |
| | |
| | |
| | 624 845 |
| 4b | (Code:) (Expenses \$ 631,745. including grants of \$631,745.) (Revenue \$) |
| | Research - By creating our own research fund, ZERO directly supports |
| | cutting-edge research that offers the best return on investment, with a |
| | track record of expediting life-saving treatments from the laboratory |
| | to patients. |
| | |
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| | |
| | |
| | 600 660 |
| 4c | (Code:) (Expenses \$ |
| | Advocacy - As the national leader in prostate cancer advocacy, we |
| | protect and grow federal research funding, currently at \$100M, that has |
| | led to several key prostate cancer treatments for extending and |
| | improving the lives of patients. For more than twenty years, our annual |
| | Summit has brought together hundreds of advocates from around the |
| | country to make prostate cancer a priority within our federal |
| | government, our state legislatures, and our communities. |
| | |
| | |
| | |
| | |
| | |
| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 394,874 • including grants of \$ 60,000 •) (Revenue \$) |
| 4e | Total program service expenses ► 5,060,017. |
| | Form 990 (2018) |

| | | | Yes | NO |
|-----|--|-----|-----|--------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | х | |
| 2 | If "Yes," complete Schedule A | 2 | X | |
| 2 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | 25 | |
| 3 | public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | • | | |
| 7 | during the tax year? If "Yes," complete Schedule C, Part II | 4 | х | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| J | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| - | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | l |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | 3,7 | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | - |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | X |
| 40 | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | x |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 170 | | |
| 15 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| •• | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| - | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | Х |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Х | |

| | 1990 (2018) Zero - The End of Prostate Cancer 59-340 (| 1922 | Р | age ' |
|------|---|----------|------|----------------|
| Pa | rt IV Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | 37 |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | 3,7 | |
| | Schedule J | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | ١ |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | <u> </u> | | |
| - | Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| - | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| ٠. | | 34 | | Х |
| 35.5 | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 000 | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 000 | | |
| 30 | | 36 | | x |
| 27 | If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 30 | | |
| 37 | | 37 | | x |
| 20 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 31 | | ^ |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 20 | х | |
| Pa | Note. All Form 990 filers are required to complete Schedule O | 38 | - 21 | |
| · a | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | Officer if ochiedule o contains a response of note to any line in this rait v | <u></u> | | L_ |
| ۵. | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 5 | Yes | No |
| | | _ | | |
| | Enter the number of Fernie W Zermondaded in line (a). Enter of in the applicable | 4 | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |

(gambling) winnings to prize winners?

Form 990 (2018) Zero - The End of Prostate Cancer Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| 22 in the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 2a 277 b If all least one is reported on line 2a, did the organization file all required federal employment tax netures? Note: If the sum of lines 1 and 2a is greater than 250, you may be required to 4e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 4b If Yes, "has it filed a Form 990-T for this year? If Ye'r 0 line 30, provide an explanation in Schedule 0 4c All any time during the careful year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAF). 5c Was the organization aparty to a prohibited tax shelter transaction at any time during the tax year? 5c If Yes 1 in line 5a ro 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes 1 in line 5a ro 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes 1 in line 5a ro 5b, did the organization that it was or is a party to a prohibited tax shelter transaction of the companization include with every solicitation an express statement that such contributions or gifts were not tax deductible as charitable contributions? 6c If Yes 2 in line 5a ro 5b, did the organization file form 88617? 7c Organizations that may receive deductible? 7d Organizations that may receive deductible on the value of the goods or services provided? 8d If Yes, "indicate the number of Forms 8282 filed during the year 9d If Yes, "indicate the number of Forms 8282 filed during the year 10 lide the organization receive any part in access of 575 mass part as a contribution on a personal benefit contract? 7e If X X 10 lide the organization receive any part indicated, to pay premiums on a pessonal benefit contract? 7e If X X 10 lide the organizati | | | | | Yes | No | | | | |
|---|--|--|-----------------------------|-----|-----|------|--|--|--|--|
| b If a least one is reported on line 2a, did the organization file all required footed employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to 6-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a A at my time during the calendary early differed present interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a A tary time the name of the foreign country. 5a If If Yes, in the the name of the foreign country (such as a bank account, securities account, or other financial account)? 5a Was the organization aparty to a prohibited tax whether transaction at any time during the tax year? 5a Was the organization of the organization that it was or is a party to a prohibited tax shelter transaction? 5b If Yes, in the Sa or Sb, did the organization the fore ma 898-17. 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6a If Yes, indicate the number of the value of the goods or services provided? 6b If Yes, indicate the number of forms 88827 filed during the year 6c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to the Fore 38822 filed during the year 6c Did the organization received accordibution of qualified intellectual property, did the organization file organization received a contribution of qualified intellectual property, did the organization received a contribution of qualified intellectual property, did the organization file a Form 1980-7 The Vision of the Section 501(c) 17 organization received a contribution of qualified mellectual property, did the organization file a Form 1980-7 The Vision organization received a contribution of qualified mellectual prope | 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | | |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrolated business gross income of \$1,000 or more during the year? 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 5b If "Yes," enter the name of the foreign country. See a instructions for filing requirements for FincEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any stable party norify the organization that it was or is a party to a prohibited tax shelter transaction are second any contributions that were not tax deductible? 5b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible as charitable contributions? 6c If The contributions that may receive deductible contributions an express statement that such contributions or gifts were not tax deductible? 7 organizations that may receive deductible contributions ander section 170(c). 8 b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7 b If Yes," indicate the number of Forms 8282 filed during the year 8 b If "Yes," indicate the number of Forms 8282 filed during the year 9 b If the organization negle expansion of the foreign stable personal property for which it was required? 9 b If the organization negle and contribution of care, boats, airplanes, or other vehicles, did the organization file a Form 1986 or 9 are quited to the sponsori | | filed for the calendar year ending with or within the year covered by this return | 2a 27 | | | | | | | |
| 3a Dit the organization have unrelated business gross income of \$1,000 or more during the year? 4b if 11*es*, has at Itide a Form 990 Tor this year of 1*r0* to fine 3a,0 provide an explanation in Schedule 0 4c At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial accounts (FBAR). 5c enstructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5c Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5c Was the organization party to a prohibited tax shelter transaction? 5c If 1*es* to line 5a or 5b, did the organization the Form 888617. 5d Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6d If 1*es* the organization that were not tax deductible as charitable contributions? 6d If 1*es* the organization that were not tax deductible as charitable contributions under section 170(c). 6d If 1*es* (did the organization that were not tax deductible or the organization that any receive deductible contributions under section 170(c). 6d If 1*es* (did the organization notify the donor of the value of the goods or services provided? 7c Organizations that may receive deductible contributions under section 170(c). 8d If 1*es* (did the organization notify the donor of the value of the goods or services provided? 7a If If 1*es* (did the organization notify the donor of the value of the goods or services provided? 7b If 1*es* (did the organization notify the donor of the value of the goods or services provided? 7c If If 2*es* (did the organization notify the donor of the value of the goods or services provided? 7c If If 2*es* (did the organization notify the donor of notify the donor of the services of | b | If at least one is reported on line 2a, did the organization file all required federal employment tax return | ns? | 2b | X | | | | | |
| b If Yes, 'has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O 44 At any time during the calendar year, did the organization have an interest, in, or a signature or other authority over, a financial account? 45 If Yes, 'enter the name of the foreign country (such as a bank account, securities account, or other financial accounts? 56 Was the organization a party to a prohibitod tax shelter transaction at any time during the tax year? 57 See instructions for filing requirements for FincEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 58 Was the organization a party to a prohibitod tax shelter transaction at any time during the tax year? 59 Did any taxable party notify the organization that it was or is a party to a prohibited stax shelter transaction? 69 Does the organization shell organization file Form 8888-17? 60 Does the organization shell a manual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible on the state of the state o | | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | | | | | | |
| 4a A tary time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 5b If 'Yes,' face the the name of the foreign country ▶ 5c a was the organization aparty to a prohibited for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAFs). 5c Was the organization have provide the organization file Form 888-17. 5c If 'Yes's 10 ine Sa or 5b, did the organization file Form 888-17. 5c If 'Yes's 10 ine Sa or 5b, did the organization file Form 888-17. 5d Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6c If 'Yes's 10 ine Sa or 5b, did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7c Organizations that may receive deductible contributions under section 170(c). 8d If 'Yes,' fidt the organization norbif the donor of the value of the goods or services provided? 7b If 'Yes,' fidt the organization norbif the donor of the value of the goods or services provided? 7c If Yes's 10 if the organization norbif the donor of the value of the goods or services provided? 7c If Yes 10 if the organization norbif the donor of the value of the goods or services provided? 7c If Yes 10 if the organization norceived an contribution of co | За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | 3a | | X | | | | |
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| 9 Sponsoring organizations maintaining donor advised funds. a Did the sponsoring organization make any taxable distributions under section 4966? b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b Did the sponsoring organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 | 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | | | | | | | |
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| b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13b 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? 14a X 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? 15 X 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | | |
| 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 15 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | а | Did the sponsoring organization make any taxable distributions under section 4966? | | 9a | | | | | | |
| a Initiation fees and capital contributions included on Part VIII, line 12 | b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | | | | |
| b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10 | I | 1 | | | | | | | |
| 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13b 13b 13b 14a X b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? 15 X If "Yes," see instructions and file Form 4720, Schedule N. | а | | | | | | | | | |
| a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | b | , | 10b | | | | | | | |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year Interest Inter | | 1 1 | 1 | | | | | | | |
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| 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 15 X | | | | ı∠a | | | | | | |
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| organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? 14a If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? 15 X 16 "Yes," see instructions and file Form 4720, Schedule N. 18 the organization an educational institution subject to the section 4968 excise tax on net investment income? 18 X | b | | | | | | | | | |
| c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | | | 13b | | | | | | | |
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| 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | | | | | | | | | | |
| excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | | | | | | | | | | |
| If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | | | | | | | | | | |
| 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 X | | | | | | | | | | |
| If "Yes," complete Form 4720, Schedule O. | 16 | | income? | 16 | | X | | | | |
| | | If "Yes," complete Form 4720, Schedule O. | | | | | | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | to line 6a, 6b, or 10b below, describe the circumstances, processes, or changes in scriedule 0. see instructions. | | | 77 |
|------------|---|---------|------|-----|
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 12 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | Х |
| | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | х |
| h | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | H | | |
| | | 8a | Х | |
| | The governing body? | 8b | X | |
| | Each committee with authority to act on behalf of the governing body? | OD | 21 | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | _ | | х |
| 800 | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | 21 |
| <u>3ec</u> | tion B. Foncies (mis Section B requests information about policies not required by the internal Revenue Code.) | | V | NI. |
| 40- | Did the consequence is the second and all and are horse than a second fill a to 0 | 40- | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | 10a | Λ | |
| D | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | 40. | Х | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | X | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Λ | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | 37 | |
| | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | 37 | |
| | in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | Х | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AZ, AR, CA, CT, FL, GA, IL | ,KS | , KY | ,ME |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3) | | | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | X Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | d finan | cial | |
| | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | |
| | Jamie Bearse - (202) 463-9455 | | | |
| | 515 King Street, No. 420, Alexandria, VA 22314 | | | |
| | | | | |

Form 990 (2018) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Learning Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | (C) | | (D) | (E) | (F) | | | | |
|--------------------------------|------------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|----------------------------------|--------------------------|
| Name and Title | Average | (do | | Posi | ition | than | ono | Reportable | Reportable | Estimated |
| | hours per | box | , unles | ss pe | rson i | is bot | h an | compensation | compensation | amount of |
| | week | _ | cer an | a a a | irecto | r/trus | itee) | from | from related | other |
| | (list any hours for | Individual trustee or director | | | | | | the organization | organizations (W-2/1099-MISC) | compensation from the |
| | related | e or d | stee | | | Highest compensated employee | | (W-2/1099-MISC) | (44-2/1099-141130) | organization |
| | organizations | truste | al trus | | yee | mper | | (** = . ******************************** | | and related |
| | below | idual | Institutional trustee | er | Key employee | est co loyee | Jer. | | | organizations |
| | line) | Indi | Insti | Officer | Key | High emp | Former | | | |
| (1) Robert Ginyard | 2.00 | | | | | | | | | |
| Chairman | | Х | | Х | | | | 0. | 0. | 0. |
| (2) Sherry Galloway | 2.00 | | | | | | | | | • |
| Vice Chairman | | Х | | Х | | | | 0. | 0. | 0. |
| (3) Cheryl Nikituk | 2.00 | l | | | | | | | | • |
| Director | | Х | | | | | | 0. | 0. | 0. |
| (4) Ed Lomasney | 2.00 | | | | | | | | | 0 |
| Director | 2 00 | Х | | | | | | 0. | 0. | 0. |
| (5) Tom Hulsey | 2.00 | ٠,, | | | | | | | 0 | 0 |
| Director | 2 00 | Х | | | | | | 0. | 0. | 0. |
| (6) Paul Taylor | 2.00 | X | | | | | | 0. | 0 | 0 |
| Director | 2.00 | ^ | | | | | | 0. | 0. | 0. |
| (7) Jonathan D. Schwartz | 2.00 | Х | | | | | | 0. | 0. | 0. |
| Director (8) Leo Giambarresi | 2.00 | ^ | | | | | | 0. | 0. | <u> </u> |
| Director | 2.00 | X | | | | | | 0. | 0. | 0. |
| (9) Alicia Morgans | 2.00 | <u> </u> | | | | | | 0. | 0. | |
| Director | 2.00 | x | | | | | | 0. | 0. | 0. |
| (10) Jim Grohman | 2.00 | | | | | | | | • | |
| Director | | x | | | | | | 0. | 0. | 0. |
| (11) Skip Lockwood | 2.00 | | | | | | | | • | |
| Director | | Х | | | | | | 0. | 0. | 0. |
| (12) Brad Lerner | 2.00 | | | | | | | | | |
| Director | | Х | | | | | | 0. | 0. | 0. |
| (13) Tom Bognanno | 2.00 | | | | | | | | | |
| Director | | Х | | | | | | 0. | 0. | 0. |
| (14) Kelvin Moses | 2.00 | | | | | | | | | |
| Director | | Х | | | | | | 0. | 0. | 0. |
| (15) Jamie Bearse | 45.00 | | | | | | | | | |
| President & CEO | | | | Х | | | | 202,000. | 0. | 31,205. |
| (16) Kathy Costigan | 45.00 | | | | | | | | | |
| SVP, Development & Operations | 4 | | | Х | | | | 182,550. | 0. | 7,302. |
| (17) Colony Brown | 45.00 | | | | | | | 460 000 | _ | |
| VP, Marketing & Communications | | | | | X | | | 168,000. | 0. | 25,408. |

| 101111000 (2010) | | _ | | | | | | | | | | | <u> </u> |
|---|-----------------------|--------------------|-----------------------|---------|--------------|------------------------------|--------|--------------------------|------------------|--------|---------|---------|----------|
| Part VII Section A. Officers, Directors, To | rustees, Key Em | ploy | /ees | , an | d H | ighe | st C | Compensated Employe | es (continued) | | | | |
| (A) | (B) | | | (0 | C) | | | (D) | (E) | | | (F) | |
| Name and title | Average | (do | not c | Pos | sition | 1 e than | one | Reportable | Reportable | | Es | stimate | ed |
| | hours per | box | , unle | ess pe | erson | is bot | h an | compensation | compensation | on | ar | nount | of |
| | week | \vdash | cer ar | nd a d | directo | or/trus | itee) | from | from related | d | | other | |
| | (list any | director | | | | | | the | organization | | | pensa | |
| | hours for | or dir | ao | | | ated | | organization | (W-2/1099-MI | SC) | | rom th | |
| | related organizations | stee | truste | | | pensi | | (W-2/1099-MISC) | | | _ | anizat | |
| | below | lal tru | onal | | oloye | E com | | | | | | d relat | |
| | line) | Individual trustee | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | | orga | anizati | 0115 |
| (18) Tracy Cesaretti | 45.00 | _ | _ | Ĭ | × | 1 | _ | | | | | | |
| VP, Events | | | | | | Х | | 126,717. | | 0. | | 5,0 | 69. |
| (19) Drew Saelens | 45.00 | | | | | | | | | | | | |
| VP, GR | | | | | | X | | 126,050. | | 0. | | 5,0 | 42. |
| (20) Josh Craddock | 45.00 | | | | | | | | | | | | |
| Director of Operations | | | | | | X | | 111,833. | | 0. | 1 | 5,7 | 10. |
| (21) Betsy London | 36.00 | | | | | | | | | | | | |
| External Relations | | | | | | X | | 108,000. | | 0. | 2 | 3,5 | 60. |
| (22) Jeremy Reynolds | 45.00 | | | | | | | | | | _ | | |
| Director, Digital Marketing | | | | | | X | | 104,000. | | 0. | 1 | 6,5 | 92. |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | - | | | | | | | | |
| | | | | | | | | | | | | | |
| 4.01.11 | | | | | | | Ļ | 1,129,150. | | 0. | 1 2 | 9,8 | 00 |
| 1b Sub-total | | | | | | | | 0. | | 0. | 12 | 9,0 | 00. |
| c Total from continuation sheets to Part | | | | | | | | 1,129,150. | | 0. | 1 2 | 9,8 | |
| d Total (add lines 1b and 1c) | | | | | | | | • | 000 - f | | 12 | 9,0 | 00. |
| Total number of individuals (including but compensation from the organization | | iose | IIST | eu a | VOG | e) wi | 10 r | eceived more than \$100 | ,000 of reportat | ые | | | 8 |
| compensation from the organization | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former office | er. director. or tr | uste | e. ke | ev er | olam | ovee | . or | highest compensated e | mplovee on | Γ | | | |
| line 1a? If "Yes," complete Schedule J fo | | | | | | | | | | | 3 | | Х |
| 4 For any individual listed on line 1a, is the | | | | | | | | | | | | | |
| and related organizations greater than \$ | | | | | | | | | | | 4 | х | |
| 5 Did any person listed on line 1a receive | | | | | | | | | | | | | |
| rendered to the organization? If "Yes," c | - | | | | - | - | | | | | 5 | | Х |
| Section B. Independent Contractors | • | | | | | | | | | • | | | |
| 1 Complete this table for your five highest | compensated in | depe | ende | ent c | cont | racto | ors t | that received more than | \$100,000 of cor | mpensa | ation · | from | |
| the organization. Report compensation | for the calendar y | /ear | endi | ing v | with | or w | ithir | n the organization's tax | year. | | | | |
| (A) | | | | | | | | (B) | | | (0 | | |
| Name and busine | | | | | | | | Description of s | | | ompe | nsatio | n |
| Cornerstone Government | • | | | _ | | | - 1 | Government r | elations | | | | |
| Independence Ave SE Wa | ghington | 1 | \Box C | -20 | () () | υ٦ | - Is | services | | ı | 15 | 0 | 00. |

Total number of independent contractors (including but not limited to those listed above) who received more than

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\$100,000 of compensation from the organization

| | | Check if Schedule O cont | ains a response | or note to any lin | ne in this Part VIII | | | |
|--|------|--|------------------|---------------------|----------------------|--|--------------------------------|--|
| | | | · | · | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| ıts Its | 1 a | Federated campaigns | 1a | 87,592. | | | | |
| ar our | | Membership dues | | | | | | |
| S, G | С | Fundraising events | 1c | 42,433. | | | | |
| ar, | | Related organizations | | | | | | |
| imi | е | Government grants (contribut | ions) 1e | | | | | |
| rion S | f | All other contributions, gifts, gran | | | | | | |
| ig H | | similar amounts not included abo | ve 1f 5, | 777,426. | | | | |
| 함 | g | Noncash contributions included in lines | 1a-1f: \$ | 777,426. 35,786. | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | h | Total. Add lines 1a-1f | | > | 5,907,451. | | | |
| | | _ | _ | Business Code | | | | |
| 9 | 2 a | 2 a Program Registration 900099 | | | 366,948. | 366,948. | | |
| Program Service Revenue | b | | | | | | | |
| o Se | С | | | | | | | |
| ev ev | d | | | | | | | |
| S | е | | | | | | | |
| ه ا | f | All other program service reve | enue | | | | | |
| | g | Total. Add lines 2a-2f | | | 366,948. | | | |
| | 3 | Investment income (including | dividends, inter | est, and | | | | |
| | | other similar amounts) | | | 42,948. | | | 42,948. |
| | 4 | Income from investment of tax | x-exempt bond p | proceeds | | | | |
| | 5 | Royalties | | <u>,</u> | | | | |
| | | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| | | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | <u>,</u> | | | | |
| | 7 a | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | 613,791. | | | | | |
| | b | Less: cost or other basis | | | | | | |
| | | | 614,095. | | | | | |
| | С | Gain or (loss) | -304. | | | | | 2.2.4 |
| | | Net gain or (loss) | | <u></u> | -304. | | | -304. |
| anne | 8 a | Gross income from fundraisin including \$ 42,4 | g events (not | | | | | |
| Other Rever | | contributions reported on line | | | | | | |
| 유 | | Part IV, line 18 | а | | | | | |
| Ĕ | b | Less: direct expenses | b | 32,426. | | | | |
| ١ | С | Net income or (loss) from fund | draising events | _ | 381. | | | 381. |
| | 9 a | Gross income from gaming ac | ctivities. See | | | | | |
| | | Part IV, line 19 | а | | | | | |
| | b | Less: direct expenses | b | | | | | |
| | С | Net income or (loss) from gam | ning activities | <u></u> | | | | |
| | 10 a | Gross sales of inventory, less | returns | | | | | |
| | | and allowances | а | 150. | | | | |
| | b | Less: cost of goods sold | b | 150. | | | | |
| ļ | С | Net income or (loss) from sale | s of inventory | | 0. | | | |
| ļ | | Miscellaneous Revenu | ie | Business Code | | | | |
| | 11 a | | | | | | | |
| | b | | | <u> </u> | | | | |
| | С | | | <u> </u> | | | | |
| | | All other revenue | | | | | | |
| | | Total. Add lines 11a-11d | | | 6 217 404 | 366 040 | ^ | 42 025 |
| | 12 | Total revenue. See instructions | | | 6,317,424. | 300,948 • | 0. | 43,025. |

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | Check if Schedule O contains a respon | · | | . , , | |
|----|--|----------------|--------------------------|---------------------------------|----------------------|
| Do | not include amounts reported on lines 6b, | (A) | (B) | (C) | (D) |
| | 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | САРСПЭСЭ | general expenses | схрензез |
| • | and domestic governments. See Part IV, line 21 | 1,027,777. | 1,027,777. | | |
| 2 | Grants and other assistance to domestic | | , | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 616,464. | 448,896. | 70,007. | 97,561. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 1,309,625. | 953,640. | 148,724. | 207,261. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 121,029. | 94,110. | 11,659. | 15,260. |
| 9 | Other employee benefits | 139,647. | 109,268. | 13,216. | 17,163. |
| 10 | Payroll taxes | 129,166. | 99,732. | 13,371. | 16,063. |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| | Legal | 19,620. | 19,620. | | |
| | Accounting | 15,085. | | 15,085. | |
| | Lobbying | 155,500. | 155,500. | | |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | 8,113. | | 8,113. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A) amount, list line 11g expenses on Sch 0.) | 410,904. | 401,057. | 9,091. | 756. |
| 12 | Advertising and promotion | 381,466. | 380,993. | | 473. |
| 13 | Office expenses | 484,471. | 403,415. | 10,315. | 70,741. |
| 14 | Information technology | 5,108. | 2,288. | 2,609. | 211. |
| 15 | Royalties | | | | |
| 16 | Occupancy | 175,085. | 133,490. | 19,928. | 21,667. |
| 17 | Travel | 301,365. | 279,406. | 12,221. | 9,738. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 111,557. | 111,557. | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | 1.0.0 | | | |
| 22 | Depreciation, depletion, and amortization | 102,963. | 79,952. | 10,034. | 12,977. |
| 23 | Insurance | 18,405. | 16,222. | 952. | 1,231. |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | |
| | amount, list line 24e expenses on Schedule 0.) | 116 160 | | 40 501 | 21 = 1= |
| а | Dues/state registration | 116,162. | 61,674. | 19,721. | 34,767. |
| b | Entry fees | 89,452. | 89,452. | | |
| С | Race timing | 73,880. | 73,880. | | |
| d | License/permits | 63,496. | 57,276. | | 6,220. |
| е | All other expenses | 60,911. | 60,812. | 99. | - 40 000 |
| 25 | Total functional expenses. Add lines 1 through 24e | 5,937,251. | 5,060,017. | 365,145. | 512,089. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | F 000 (004.0) |

| Pai | πλ | Balance Sneet | | | | | |
|-----------------------------|-----|--|------------------|--------------------|-------------------|---------|-------------|
| | | Check if Schedule O contains a response or not | te to any line i | n this Part X | | | |
| | | | | | (A) | | (B) |
| | | | | | Beginning of year | | End of year |
| | 1 | Cash - non-interest-bearing | | | 915,816. | 1 | 249,109. |
| | 2 | Savings and temporary cash investments | | | 581,721. | 2 | 30,168. |
| | 3 | Pledges and grants receivable, net | | | 186,430. | 3 | 150,289. |
| | 4 | Accounts receivable, net | | 393. | 4 | 434. | |
| | 5 | Loans and other receivables from current and for | | | | | |
| | | trustees, key employees, and highest compensation | ated employed | es. Complete | | | |
| | | Part II of Schedule L | | | | 5 | |
| | 6 | Loans and other receivables from other disquali | | | | | |
| | | section 4958(f)(1)), persons described in section | 1 4958(c)(3)(B) | , and contributing | | | |
| | | employers and sponsoring organizations of sec | | - | | | |
| र | | employees' beneficiary organizations (see instr). | | · · | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | _ | | 7 | |
| ¥ | 8 | Inventories for sale or use | | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | | 72,784. | 9 | 73,809. |
| | 10a | Land, buildings, and equipment: cost or other | I I | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 409,512. | | | |
| | b | Less: accumulated depreciation | 10b | 327,759. | 166,311. | 10c | 81,753. |
| | 11 | Investments - publicly traded securities | | | 878,556. | 11 | 2,908,252. |
| | 12 | Investments - other securities. See Part IV, line | | | 12 | | |
| | 13 | Investments - program-related. See Part IV, line | | | 13 | | |
| | 14 | Intangible assets | | | 14 | | |
| | 15 | Other assets. See Part IV, line 11 | | 13,218. | 15 | 11,240. | |
| | 16 | Total assets. Add lines 1 through 15 (must equ | 2,815,229. | 16 | 3,505,054. | | |
| | 17 | Accounts payable and accrued expenses | 146,249. | 17 | 180,386. | | |
| | 18 | Grants payable | 713,341. | 18 | 1,098,816. | | |
| | 19 | Deferred revenue | | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | | | | 21 | |
| S | 22 | Loans and other payables to current and former | | | | | |
| ij | | key employees, highest compensated employee | | | | | |
| Liabilities | | Complete Part II of Schedule L | | | | 22 | |
| = | 23 | Secured mortgages and notes payable to unrela | | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelate | | _ | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | | Г | | | |
| | | parties, and other liabilities not included on lines | s 17-24). Com | olete Part X of | | | |
| | | Schedule D | | | 106,683. | 25 | 107,142. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 966,273. | 26 | 1,386,344. |
| | | Organizations that follow SFAS 117 (ASC 958 | B), check here | x ■ X and | | | |
| Se | | complete lines 27 through 29, and lines 33 an | | | | | |
| Š | 27 | Unrestricted net assets | | | 1,703,956. | 27 | 1,978,710. |
| 3ale | 28 | Temporarily restricted net assets | | | 145,000. | 28 | 140,000. |
| βE | 29 | D | | <u></u> [| | 29 | |
| Ξ | | Organizations that do not follow SFAS 117 (A | SC 958), che | ck here 🕨 🗌 | | | |
| ō | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| 155 | 31 | Paid-in or capital surplus, or land, building, or ed | quipment fund | | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated in | come, or othe | er funds | | 32 | |
| Z | 33 | Total net assets or fund balances | | | 1,848,956. | 33 | 2,118,710. |
| | 34 | Total liabilities and net assets/fund balances | | | 2,815,229. | 34 | 3,505,054. |

| Pa | rt XI Reconciliation of Net Assets | | | | | | |
|--------------------------------------|---|--------------------------------------|--------------|--------------------------|--------------------------|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | <u></u> | | | | | |
| 1 2 3 4 5 6 7 8 | Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) Net unrealized gains (losses) on investments Donated services and use of facilities Investment expenses Prior period adjustments | 1 2 3 4 5 6 7 8 | 6,31 5,93 | 7,4 7,2 0,1 8,9 | 51. 73. 56. 19. | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 2,11 | 8,7 | 10. | | |
| Ра | rt XII Financial Statements and Reporting | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | <u> </u> | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O. | | Yes | No | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X | | |
| b | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | . 2c | х | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | | | | | |
| | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir Act and OMB Circular A-133? | ngle Audit | 3a | | х | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits? | ired audit | | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | | | |

Form **990** (2018)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number Zero - The End of Prostate Cancer 59-3400922 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | |
|------|---|-----------------------------|----------------------------------|---------------------------|----------------------------|---------------------|-------------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 3,450,114. | 15,751,575. | 4,446,560. | 4,657,593. | 5,907,451. | 34,213,293. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 3,450,114. | 15,751,575. | 4,446,560. | 4,657,593. | 5,907,451. | 34,213,293. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 13,097,747. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 21,115,546. |
| Sec | tion B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 | Amounts from line 4 | 3,450,114. | 15,751,575. | 4,446,560. | 4,657,593. | 5,907,451. | 34,213,293. |
| 8 | Gross income from interest, | | | | | | _ |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 25,135. | 32,501. | 31,046. | 27,774. | 42,948. | 159,404. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 34,372,697. |
| 12 | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 1 | ,552,201 . |
| 13 | First five years. If the Form 990 is for | r the organization's | s first, second, third | d, fourth, or fifth ta | x year as a sectio | n 501(c)(3) | |
| | organization, check this box and stor | here | | | | | > |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2018 (| line 6, column (f) di | vided by line 11, c | olumn (f)) | | 14 | 61.43 % |
| 15 | Public support percentage from 2017 | ' Schedule A, Part | II, line 14 | | | 15 | 58.71 % |
| 16a | 33 1/3% support test - 2018. If the | organization did no | t check the box or | n line 13, and line 1 | 14 is 33 1/3% or n | nore, check this bo | |
| | $\ensuremath{\mathbf{stop}}$ here. The organization qualifies | as a publicly supp | orted organization | | | | ▶ X |
| b | 33 1/3% support test - 2017. If the | | | | | | |
| | and stop here. The organization qual | ifies as a publicly s | supported organiza | ation | | | ▶□ |
| 17a | 10% -facts-and-circumstances tes | t - 2018. If the org | anization did not c | heck a box on line | 13, 16a, or 16b, a | and line 14 is 10% | or more, |
| | and if the organization meets the "fac | ts-and-circumstan | ces" test, check th | nis box and stop h | ere. Explain in Par | t VI how the organ | ization |
| | meets the "facts-and-circumstances" | test. The organiza | tion qualifies as a _l | publicly supported | l organization | | ▶□ |
| b | 10% -facts-and-circumstances tes | t - 2017. If the org | anization did not c | heck a box on line | 13, 16a, 16b, or | 17a, and line 15 is | 10% or |
| | more, and if the organization meets the | | • | | | | |
| | organization meets the "facts-and-circ | cumstances" test. | The organization o | ualifies as a public | cly supported orga | anization | ▶∐ |
| 18 | Private foundation. If the organization | n did not check a | box on line 13, 16a | a, 16b, 17a, or 17b | , check this box a | nd see instruction | s ▶Ш_ |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|--------------|--|--------------------------|--------------------|----------------------|---------------------|---------------------|-----------|
| Cale | endar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | | | | | |
| | any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| Ū | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | | | | | | | |
| • | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| 3 | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| 7 6 | 3 received from disqualified persons | | | | | | |
| ŀ | Amounts included on lines 2 and 3 received | | | | | | |
| • | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | · | (=) 0014 | (h) 0015 | (=) 0010 | (4) 0017 | (=) 0010 | (6) Tatal |
| | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | Amounts from line 6 Gross income from interest, | | | | | | |
| 100 | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| K | Unrelated business taxable income (less section 511 taxes) from businesses | | | | | | |
| | anguired ofter June 20, 1075 | | | | | | |
| | | | | | | | |
| | Add lines 10a and 10b Net income from unrelated business | | | | | | |
| ••• | activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| 10 | regularly carried on Other income. Do not include gain | | | | | | |
| 12 | or loss from the sale of capital | | | | | | |
| 40 | assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | | <u> </u> | | <u> </u> |
| 14 | First five years. If the Form 990 is for | - | | | - | | zation, |
| - | check this box and stop here | i- O and D- | | | | | <u></u> |
| | ction C. Computation of Publ | | | | | 11 | |
| | Public support percentage for 2018 (| | | | | 15 | <u>%</u> |
| | Public support percentage from 2017 | | | | | 16 | <u>%</u> |
| | ction D. Computation of Inve | | | | | 1 1 | |
| 17 | Investment income percentage for 20 | | | | | 17 | <u>%</u> |
| 18 | | | | | | 18 | % |
| 198 | a 33 1/3% support tests - 2018. If the | organization did r | not check the box | on line 14, and line | e 15 is more than 3 | 33 1/3%, and line 1 | 17 is not |
| | more than 33 1/3%, check this box a | nd stop here. The | organization quali | fies as a publicly s | supported organiza | ation | ▶□ |
| k | 33 1/3% support tests - 2017. If the | | | | | | |
| | line 18 is not more than 33 1/3%, che | ck this box and st | op here. The orga | nization qualifies a | as a publicly suppo | orted organization | ▶∐ |
| 20 | Private foundation. If the organization | n did not check a | box on line 14, 19 | a, or 19b, check th | his box and see in: | structions | ▶□ |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | | Yes | No |
|------|---------|--------|------|
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| Par | t IV Supporting Organizations (continued) | | | |
|--------|--|------------|-----|-----|
| | CONTINUEA) | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | 169 | 140 |
| | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| а | below, the governing body of a supported organization? | 11a | | |
| h | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | 1110 | | |
| 500 | tion B. Type I supporting organizations | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | 163 | 140 |
| ' | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | • | | |
| _ | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| 300 | tion 6. Type it Supporting Organizations | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | 163 | 140 |
| ' | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| 500 | tion B. All Type in Supporting Organizations | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | 163 | 140 |
| • | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | • | | |
| _ | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| Ū | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instruction | s). | | |
| · a | The organization satisfied the Activities Test. Complete line 2 below. | ,- | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 <i>below</i> . | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in | structions | s). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | За | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Ves." describe in Part VI the role played by the organization in this regard | 3h | | |

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin | g Orga | anizations | us serves — Tugo o |
|------|--|-----------|------------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifyin | | | Part VI.) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | mplete S | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | ly integr | ated Type III supporting ord | anization (see |

Schedule A (Form 990 or 990-EZ) 2018

instructions).

| Par | rt V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations _(continued) | |
|-------|---|-----------------------------|--|---|
| Secti | ion D - Distributions | | · · · · · · · · · · · · · · · · · · · | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exe | empt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exem | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | | | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | | | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| а | From 2013 | | | |
| b | From 2014 | | | |
| С | From 2015 | | | |
| d | From 2016 | | | |
| е | From 2017 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2018 distributable amount | | | |
| i | Carryover from 2013 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2018 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| а | Excess from 2014 | | | |
| b | Excess from 2015 | | | |
| С | Excess from 2016 | | | |
| d | Excess from 2017 | | | |
| е | Excess from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Employer identification number

2018

Zero - The End of Prostate Cancer 59-3400922 Organization type (check one): Filers of: Section: X = 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc.,

purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

religious, charitable, etc., contributions totaling \$5,000 or more during the year ______ 🕨 \$ _

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization Employer identification number

Zero - The End of Prostate Cancer

59-3400922

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | Il space is needed. | |
|------------|---|----------------------------|--|
| (a) | (b) | (c) | (d) |
| | Name, address, and ZIP + 4 | \$ 295,500. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | | \$ 242,500. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | - Nume, address, and En 1 1 | \$ 156,500. | Person X Payroll |
| (a) | (b) | (c) Total contributions | (d) |
| | Name, address, and ZIP + 4 | \$ 178,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 6 | | \$ 143,500. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization Employer identification number

Zero - The End of Prostate Cancer

59-3400922

| Part II | loncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. | | | | | | |
|------------------------------|---|---|----------------------|--|--|--|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | |
| | | \$ | | | | | |

Employer identification number Name of organization Zero - The End of Prostate Cancer 59-3400922 Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year Part III from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ Complete if the organization is described below.
➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| • s | ection 501(c)(4), (5), or (6) organiza | tions: Complete Part III. | | | |
|--|--|--|--|--|---|
| Name | e of organization Zero - | The End of Prosta | | | loyer identification number 59-3400922 |
| Par | t I-A Complete if the org | janization is exempt unde | er section 501(c) | or is a section 527 o | rganization. |
| 2 | Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai | ures | | ▶ \$ | |
| Par | t I-B Complete if the org | janization is exempt unde | er section 501(c)(| 3). | |
| 2 3 4a b Par 1 2 4 5 5 | Enter the amount of any excise tax Enter the amount of any excise tax If the organization incurred a section Was a correction made? If "Yes," describe in Part IV. IT I-C Complete if the organization the amount directly expended Enter the amount of the filing organization expenditures Frotal exempt function expenditures Fine 17b Did the filing organization file Form Enter the names, addresses and er made payments. For each organization tributions received that were presented. | incurred by the organization under incurred by organization manage in 4955 tax, did it file Form 4720 for the filing organization for section is funds contributed to other incurred and 2. Enter here are also and 2. Enter here are included by the filing organization for section in funds contributed to other incurred in funds. Add lines 1 and 2. Enter here are included in funds in | er section 4955 rs under section 4955 or this year? er section 501(c), tion 527 exempt functi er organizations for se and on Form 1120-POL, I) of all section 527 pol from the filing organiz separate political orga | except section 501 ion activities ction 527 stitical organizations to whice ation's funds. Also enter the inization, such as a separate | Yes No Yes No (c)(3). Yes No the filing organization and amount of political |
| | political action committee (PAC). If (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2018

| Sche | dule C (Form 990 or 990-EZ) 2018 | Zero - | - The | End of Pros | tate Cancer | 59-3 | 400922 Page 2 | | | | |
|---|--|--|--------------------------------|--------------------------|----------------------|-----------------------|----------------------------------|--|--|--|--|
| | t II-A Complete if the org section 501(h)). | ganizatio | n is exer | npt under sectio | n 501(c)(3) and fil | led Form 5768 (el | | | | | |
| A Ch | A Check Filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, | | | | | | | | | | |
| | expenses, and share of excess lobbying expenditures). | | | | | | | | | | |
| B Ch | B Check ► ☐ if the filing organization checked box A and "limited control" provisions apply. | | | | | | | | | | |
| | Limi (The term "expen | (a) Filing organization's totals | (b) Affiliated group totals | | | | | | | | |
| 1a | 63,783. 176,313. | | | | | | | | | | |
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying)b Total lobbying expenditures to influence a legislative body (direct lobbying) | | | | | | | | | | | |
| С | Total lobbying expenditures (add I | ines 1a and | l 1b) | | | 240,096. | | | | | |
| d | Other exempt purpose expenditur | es | | | | 5,697,305. | | | | | |
| е | Total exempt purpose expenditure | es (add line: | s 1c and 1c | l) | | 5,937,401. | | | | | |
| f, | Lobbying nontaxable amount. Ent | er the amo | unt from the | e following table in bot | h columns. | 446,870. | | | | | |
| | If the amount on line 1e, column (a) | or (b) is: | The lob | bying nontaxable am | ount is: | | | | | | |
| | Not over \$500,000 | | 20% of | the amount on line 1e. | | | | | | | |
| | Over \$500,000 but not over \$1,00 | | \$100,00 | 0 plus 15% of the exc | ess over \$500,000. | | | | | | |
| | Over \$1,000,000 but not over \$1,5 | | | 0 plus 10% of the exc | | | | | | | |
| | Over \$1,500,000 but not over \$17 | ,000,000 | | 0 plus 5% of the exce | ss over \$1,500,000. | | | | | | |
| Į | Over \$17,000,000 | | \$1,000,0 | 000. | | | | | | | |
| | | | | | | 111 710 | | | | | |
| • | Grassroots nontaxable amount (er | | , | | | 111,718. | | | | | |
| | Subtract line 1g from line 1a. If zer | | | | | 0. | | | | | |
| | Subtract line 1f from line 1c. If zero | | | | | | | | | | |
| J | If there is an amount other than ze | | | | | Г | □v _{aa} □v _a | | | | |
| | reporting section 4911 tax for this | • | | raging Period Under | Section FO1/h) | L | Yes No | | | | |
| | (Some organizations t | hat made a | section 5 | | have to complete all | of the five columns b | elow. | | | | |
| | | Lobb | ying Exper | nditures During 4-Yea | ar Averaging Period | | | | | | |
| | Calendar year (or fiscal year beginning in) | (a) 2 | 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) Total | | | | |
| | Lobbying nontaxable amount | 952 | 2,530. | 413,421. | 401,959. | 446,870. | 2,214,780. | | | | |
| b | Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | | 3,322,170. | | | | |
| с | Total lobbying expenditures | 9(| 345. | 231,846. | 272,358. | 240,096. | 834,645. | | | | |
| d | Grassroots nontaxable amount | 238 | 3,133. | 103,355. | 100,490. | 111,718. | 553,696. | | | | |
| e | Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | | 830,544. | | | | |

63,783. 165,427. Schedule C (Form 990 or 990-EZ) 2018 165,427.

f Grassroots lobbying expenditures

46,548.

55,096.

Schedule C (Form 990 or 990-EZ) 2018 Zero - The End of Prostate Cancer 59-340092 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| or each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | (6 | a) | | (b) |
|---|--|--------------------|---------------------------|--------|
| the lobbying activity. | Yes | No | Am | ount |
| During the year, did the filing organization attempt to influence foreign, national, state, or | | | | |
| local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| or referendum, through the use of: | | | | |
| a Volunteers? | | | | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | |
| c Media advertisements? | | | | |
| d Mailings to members, legislators, or the public? | | | | |
| e Publications, or published or broadcast statements? | | | | |
| f Grants to other organizations for lobbying purposes? | | | | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | |
| i Other activities? | | | | |
| j Total. Add lines 1c through 1i | | | | |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| b If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(4) | on 501(c) | (5), or | section | |
| 501(c)(6). | | | Yes | l N |
| | | | | N |
| | | | | |
| , | | | 1 | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the | ne prior yea | 2 ur? 3 | 1 2 3 | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(4). | ne prior yea | ir? (3) (5), or | 1 2 3 section | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the | ne prior yea | ir? (3) (5), or | 1 2 3 section | ine 3, |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | ne prior yea on 501(c) "No," Ol | (5), or R (b) P | 1 2 3 section | ine 3, |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members | ne prior yea on 501(c) "No," Ol | (5), or R (b) P | section | ine 3, |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members | ne prior yea on 501(c) "No," Ol | (5), or R (b) P | section | ine 3, |
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| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate of nondeductible lobbying and provided in the carryover to the reasonable estimate o | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | ine 3, |
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| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded set the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded set the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded set the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded set to organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded set to organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded such as the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information ovide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the last III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded section to the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) wide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group) | ne prior yea on 501(c) "No," Ol cal | 2 (5), or R (b) P | section Part III-A, li | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

Zero - The End of Prostate Cancer

Employer identification number 59-3400922

| Pa | rt I Organizations Maintaining Donor Adviso | ed Funds or Other Similar Funds | or Accounts. Complete if the |
|----|--|---|---|
| | organization answered "Yes" on Form 990, Part IV, li | ne 6. | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | | ed funds |
| | are the organization's property, subject to the organization's | s exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor | | |
| | for charitable purposes and not for the benefit of the donor | | |
| | impermissible private benefit? | | Yes No |
| Pa | rt II Conservation Easements. Complete if the or | | |
| 1 | Purpose(s) of conservation easements held by the organization | tion (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or | education) Preservation of a histo | orically important land area |
| | Protection of natural habitat | Preservation of a cert | ified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qual | lified conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | | | |
| С | Number of conservation easements on a certified historic st | tructure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | after 7/25/06, and not on a historic structu | ure |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, re | | |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation ea | asement is located > | |
| 5 | Does the organization have a written policy regarding the pe | eriodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements | it holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting | , handling of violations, and enforcing cons | servation easements during the year |
| | > | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, han | ndling of violations, and enforcing conserva | tion easements during the year |
| | > \$ | | |
| 8 | Does each conservation easement reported on line 2(d) about | ove satisfy the requirements of section 170 | (h)(4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation | tion easements in its revenue and expense | statement, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organization | ation's financial statements that describes | the organization's accounting for |
| | conservation easements. | | |
| Pa | rt III Organizations Maintaining Collections of | of Art, Historical Treasures, or O | ther Similar Assets. |
| | Complete if the organization answered "Yes" on Forr | n 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (A | SC 958), not to report in its revenue staten | nent and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ex | khibition, education, or research in furthera | nce of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descri | ribes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (A | SC 958), to report in its revenue statement | and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, e | education, or research in furtherance of pul | blic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | > \$ |
| 2 | If the organization received or held works of art, historical tre | easures, or other similar assets for financia | I gain, provide |
| | the following amounts required to be reported under SFAS | 116 (ASC 958) relating to these items: | |
| а | Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| h | Assets included in Form 990 Part Y | | |

| Sche | edule D (Form 990) 2018 Zero - 5 | The End of | Pros | state | Cancer | | į | 59-34 | 00922 | Pag | је 2 |
|------|--|-------------------------|----------------|---------------|----------------|---------------|---------------|------------|---------------------|--------|-------------|
| Pai | rt III Organizations Maintaining C | ollections of Ar | t, Hist | orical Tr | easures, c | r Other | Simila | ar Asse | ts (continue | ed) | |
| 3 | Using the organization's acquisition, accession | on, and other records | s, check | any of the | following that | t are a sigr | ificant ι | use of its | collection i | tems | |
| | (check all that apply): | | | | | | | | | | |
| а | Public exhibition | d | L | oan or exc | hange progra | ms | | | | | |
| b | Scholarly research | е | | Other | | | | | | | |
| С | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's co | llections and explain | how the | ey further tl | he organizatio | on's exemp | ot purpo | se in Parl | t XIII. | | |
| 5 | During the year, did the organization solicit or | receive donations o | f art, his | torical trea | sures, or othe | er similar a | ssets | | | | |
| | to be sold to raise funds rather than to be ma | intained as part of th | ne organ | ization's co | ollection? | | | | Yes | | No |
| Pai | rt IV Escrow and Custodial Arran | gements. Complet | te if the | organizatio | n answered " | Yes" on Fo | orm 990 | , Part IV, | line 9, or | | |
| | reported an amount on Form 990, Par | | | J | | | | , , | , | | |
| 1a | Is the organization an agent, trustee, custodia | an or other intermedi | arv for c | ontribution | s or other as | sets not in | cluded | | | | |
| | on Form 990, Part X? | | - | | | | | | Yes | | No |
| h | If "Yes," explain the arrangement in Part XIII a | and complete the foll | lowina t | able: | | | | | | | |
| | Too, explain the arrangement in that Air Air | and complete the foll | ownig to | abio. | | | | | Amount | | |
| С | Reginning halance | | | | | | 1c | | Amount | | |
| | Beginning balance | | | | | | 1d | | | | |
| u | Additions during the year | | | | | | 1e | | | | |
| • | Distributions during the year | | | | | | 1f | | | | |
| 00 | Ending balance | | | | | | $\overline{}$ | | Yes | | Na. |
| | | | | | | | | | | H | No |
| | If "Yes," explain the arrangement in Part XIII. To V Endowment Funds. Complete if | | | | | | | | | | |
| ı u | Endownient Fanas. Complete ii | | | | (c) Two year | | | ears back | (e) Four ye | are h | 201 |
| 4. | Paringing of year balance | (a) Current year | (b) Pr | ior year | (C) TWO years | S Dack (a) | Tillee y | ears Dack | (e) Four ye | tais D | auk |
| | Beginning of year balance | | | | | | | | | | |
| b | Contributions | | | | | | | | | | |
| C | Net investment earnings, gains, and losses | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | ent year end balance | e (line 1ç | ı, column (a | a)) held as: | | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | | |
| b | Permanent endowment > | % | | | | | | | | | |
| С | Temporarily restricted endowment | % | | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c show | uld equal 100%. | | | | | | | | | |
| За | Are there endowment funds not in the posses | ssion of the organiza | tion tha | are held a | nd administe | red for the | organiz | ation | | | |
| | by: | | | | | | | | Y | es | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | | | |
| b | If "Yes" on line 3a(ii), are the related organiza | tions listed as require | ed on So | hedule R? | | | | | 3b | | |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | | | | |
| Pai | rt VI Land, Buildings, and Equipm | | | | | | | | | | |
| | Complete if the organization answered | | , Part IV | line 11a. S | See Form 990 | , Part X, lir | ne 10. | | | | |
| | Description of property | (a) Cost or ot | | (b) Cost | | (c) Acci | | d I | (d) Book v | /alue | |
| | 2000ption of property | basis (investm | | . , | (other) | | eciation | _ | , a, book v | 2,00 | |
| | Land | | , | .,,,,,,, | | 2.56.0 | | | | | |

| Description of property | (a) Cost or othe basis (investmen | 1 | (c) Accumulated depreciation | (d) Book value |
|--|-----------------------------------|----------|------------------------------|----------------|
| 1a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | | | | |
| d Equipment | | 101,989. | 76,470. | 25,519. |
| e Other | | 307,523. | 251,289. | 56,234. |
| Total. Add lines 1a through 1e. (Column (d | 81,753. | | | |

Schedule D (Form 990) 2018

| 2 / | $1 \land \land$ | เกาก | _ ^ |
|------|-----------------|------|--------|
| - 54 | Łυι | 922 | Page 3 |

| Part VII Investments - Other Securities. | ila ol ilobo | acc cancer | 33 3400322 Fage C |
|--|--------------------------|---------------------------------------|-------------------------------|
| Complete if the organization answered "Yes" o | n Form 990, Part IV, lir | ne 11b. See Form 990, Part X, line 1 | 2. |
| (a) Description of security or category (including name of security) | (b) Book value | | t or end-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" o | | | |
| (a) Description of investment | (b) Book value | (c) Method of Valuation: Cos | t or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | + | |
| (7) (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" o | n Form 990, Part IV, lir | ne 11d. See Form 990, Part X, line 1 | 5. |
| | escription | · · · · · · · · · · · · · · · · · · · | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | ▶ |
| Part X Other Liabilities. | | | |
| Complete if the organization answered "Yes" o | n Form 990, Part IV, lir | | , line 25. |
| 1. (a) Description of liability | | (b) Book value | |
| (1) Federal income taxes | | 103 040 | |
| (2) Deferred rent | | 103,040. | |
| (3) Charitable gift annuities | | 4,102. | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | 25) | 107,142. | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | ∠ਹ.) | 101,144. | |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| 0 - 1- | edule D (Form 990) 2018 Zero - The End of Prostat | e Cance | ar. | 50_ | 3400922 _{Page} 4 |
|---------|--|---------|-----------------|---------|---------------------------|
| | edule D (Form 990) 2018 Zero – The End of Prostation III Reconciliation of Revenue per Audited Financial Statem | | | | |
| ıu | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 | | r nevenue per n | Ctuii | • |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 6,737,534. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | ' | 0,737,3340 |
| z a | | 2a | -110,419. | | |
| a b | | ··· — — | 506,066. | | |
| C | | | 300,000 | | |
| d | | ··· | 32,576. | | |
| - | | | | 2e | 428,223. |
| 3 | • | | | 3 | 6,309,311. |
| 4 | Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | 3 | 0,303,311. |
| | | 1401 | 8,113. | | |
| a | | | 0,113. | | |
| b | | | | 40 | 8,113. |
| | Add lines 4a and 4b | | | 4c | 6,317,424. |
| 5 Da | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) rt XII Reconciliation of Expenses per Audited Financial State | | | | |
| ı a | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 | | ii Expenses per | netu | |
| _ | | | | 1 | 6,467,780. |
| 1 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | - | 0,407,700. |
| 2 | | 2a | 506,066. | | |
| a | | ··· — — | 300,000. | | |
| b | , | | | | |
| C | | | 32,576. | | |
| d | 7 | | - | | 538,642. |
| | Add lines 2a through 2d | | | 2e | 5,929,138. |
| 3 | Subtract line 2e from line 1 | | | 3 | 3,343,130. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1.1 | 0 112 | | |
| a | , , , , | | 8,113. | | |
| b | / | | | | 8,113. |
| | Add lines 4a and 4b | | | 4c | 5,937,251. |
| | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 3,937,231. |
| | rt XIII Supplemental Information. | | | | |
| | ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Pa s 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any ac | | | 4; Part | X, line 2; Part XI, |
| Pa | rt X, Line 2: | | | | |
| Ma: | nagement has evaluated all tax positions | and has | concluded | th | at ZERO has |
| ta | ken no uncertain tax positions that quali | fy for | either rec | ogn: | ition or |
| di | sclosure in the accompanying financial st | atement | S. | | |
| | <u> </u> | | | | |
| Pa | rt XI, Line 2d - Other Adjustments: | | | | |
| Со | st of goods sold | | | | 150. |
| | | | | | |
| Di | rect benefit | | | | 32,426. |
| | | | | | |

Part XII, Line 2d - Other Adjustments:

Total to Schedule D, Part XI, Line 2d

Cost of goods sold 150.

32,576.

| Schedule D | (Form 990) 2018 | Zero - The | End of Prostate | Cancer | 59-3400922 Page 5 |
|------------|-----------------|-----------------------|-----------------|--------|-------------------|
| Part XIII | Supplemental In | formation (continued) | | | |
| Direct | benefit | | | | 32,426. |
| Tota1 | to Schedule | D, Part XII, | Line 2d | | 32,576. |
| | | | | | |
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SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Schedule G (Form 990 or 990-EZ) 2018

| Name of the organization | | | | | | | ntification number |
|--|---|--|---|---|---------|---|---|
| | The End of Prostat | | | | | 59-3400 | |
| Part I Fundraising Activities required to complete this par | Complete if the organization answet. | ered "Y | es" o | n Form 990, Part IV, I | line 1 | 7. Form 990-E2 | I filers are not |
| 1 Indicate whether the organization rais a Mail solicitations b Internet and email solicitations c Phone solicitations d In-person solicitations 2 a Did the organization have a written of key employees listed in Form 990, P b If "Yes," list the 10 highest paid indirecompensated at least \$5,000 by the | e Solicitat f Solicitat g Special or oral agreement with any individual cart VII) or entity in connection with p viduals or entities (fundraisers) pursu | tion of tion of fundra (includerofess | non-g gover aising ding o ional f | overnment grants nment grants events fficers, directors, trus fundraising services? | stees | Yes | |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) fundr have con or con contribu | itrol of | (iv) Gross receipts from activity | to (c | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | | |
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| Total 3 List all states in which the organization | on is registered or licensed to solicit o | | utions | s or has been notified | d it is | exempt from re | egistration |
| or licensing. | | | | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events Top Golf (add col. (a) through Top Golf NJ Loudoun col. (c)) (event type) (event type) (total number) Revenue 24,440. 22,055. 28,745. 75,240. 1 Gross receipts 12,352. 42,433. 16,011 14,070. 2 Less: Contributions 8,429. 7,985. 16,393. 32,807. **3** Gross income (line 1 minus line 2) 4 Cash prizes 5 Noncash prizes Direct Expenses 6 Rent/facility costs 6,104. 6,684. 6,863. 19,651. 7 Food and beverages 7,970. 2,145. 11,415. 1,300. 8 Entertainment 1,360. 9 Other direct expenses 1,360. 32,426. 10 Direct expense summary. Add lines 4 through 9 in column (d) 381. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? No **b** If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? _____ Yes ____ No **b** If "Yes," explain:

| Sch | edule G (Form 990 or 990-EZ) 2018 Zero - The End of Prostate Cancer 59-3 | 34005 | 144 | Page 3 |
|-----|--|---------------|-------|----------|
| 11 | Does the organization conduct gaming activities with nonmembers? | Y | 'es | ☐ No |
| | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| - | to administer charitable gaming? | | 'es | ☐ No |
| 40 | | • | CS | 140 |
| | Indicate the percentage of gaming activity conducted in: | 11 | | |
| | a The organization's facility | 13a | | <u>%</u> |
| k | n outside facility | 13b | | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| | Name | | | |
| | Address | | | |
| 15a | a Does the organization have a contract with a third party from whom the organization receives gaming revenue? | 🔲 Y | 'es | ☐ No |
| k | o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | | |
| | of gaming revenue retained by the third party \$\bigs\tag{\text{\text{\$\sigma}}}\$ | | | |
| , | of "Yes," enter name and address of the third party: | | | |
| • | 7 in 163, etter name and address of the time party. | | | |
| | Name ▶ _ | | | |
| | Address ▶ | | | |
| | | | | |
| 16 | Gaming manager information: | | | |
| | Name | | | |
| | | | | |
| | Gaming manager compensation > \$ | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | | | | |
| | ☐ Director/officer ☐ Employee ☐ Independent contractor | | | |
| | | | | |
| 17 | Mandatory distributions: | | | |
| á | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| | retain the state gaming license? | Y | 'es | ☐ No |
| ı | | . — • | - | |
| L | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | | |
| Б | organization's own exempt activities during the tax year > \$ | | | |
| Pa | Irt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pa | ırt III, line | es 9, | 9b, 10b, |
| | 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | | |
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| Schedule G | (Form 990 or 990-EZ) | Zero - | The | End | of | Prostate | Cancer | 59-3400922 | Page 4 |
|------------|---|--------------|---------|-----|----|----------|--------|------------|--------|
| Part IV | (Form 990 or 990-EZ) Supplemental Info | rmation (con | tinued) | | | | | | |
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SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Name of the organization Zero - Th | e End of | Prostate Ca | ancer | | | | Employer identification number $59-3400922$ |
|--|--------------------|------------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|---|
| Part I General Information on Grants a | nd Assistance | | | | | | |
| 1 Does the organization maintain records | to substantiate th | e amount of the grant | s or assistance, the | grantees' eligibili | ty for the grants or as | sistance, and the selec | |
| criteria used to award the grants or assi | | | | | | | No |
| 2 Describe in Part IV the organization's pro | | | | | | | |
| Part II Grants and Other Assistance to | _ | | | | anization answered " | Yes" on Form 990, Par | t IV, line 21, for any |
| recipient that received more than | | 1 | | | (f) Method of | 1 | 1 |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| Bethesda Health Clinic | | | | | | | |
| 409 W Ferguson | | | | | | | |
| Tyler, TX 75702 | 26-0036674 | 501(c)(3) | 33,047. | 0. | n/a | n/a | Early detection |
| | | | | | | | |
| Blue Ribbon Cancer Coalition of PA | | | | | | | |
| 9420 SE 176th Saffold Street | | | | | | | |
| The Villages, FL 32162 | 81-0974915 | 501(c)(3) | 10,881. | 0. | n/a | n/a | Education & support |
| Cancer Resource Foundation | | | | | | | |
| 225 Cedar Hill St Suite 200 | | | | | | | |
| Marlborough, MA 01752 | 26-4303592 | 501(c)(3) | 15,000. | 0. | n/a | n/a | Early detection |
| Cone Memorial Hospital | | | | | | | |
| 1200 North Elm St | | | | | | | |
| Greenboro, NC 27401 | 58-1588823 | 501(c)(3) | 42,989. | 0. | n/a | n/a | Early detection |
| , | | | | | | | |
| Genesis Healthcare Foundation, | | | | | | | |
| Inc P.O. Box 33865 - San Diego, | | | | | | | |
| CA 92121 | 47-2853066 | 501(c)(3) | 15,583. | 0. | n/a | n/a | Education & support |
| Hampton Roads Prostate Health | | | | | | | |
| Forum - 1 Ambassador Drive - | | | | | | | |
| Hampton, VA 23666 | 26-3866811 | 501(c)(3) | 16,168. | 0. | n/a | n/a | Education & support |
| 2 Enter total number of section 501(c)(3) a | nd government o | raanizatione lieted in t | ha lina 1 tahla | | | - | 18. |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2018)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|-----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| Miami Valley Hospital Foundation | | | | | | | |
| 31 Wyoming St | | | | | | | |
| Dayton, OH 45409 | 31-1040231 | 501(c)(3) | 10,000. | 0. | n/a | n/a | Patient support |
| | | | | | | | |
| New York Section of the AUA | | | | | | | |
| 4100 Duff Place, Lower Level | | | | | | | |
| Seaford, NY 11783 | 22-2020652 | 501(c)(3) | 25,000. | 0. | n/a | n/a | Education & support |
| | | | | | | | |
| Oregon Urology Society | | | | | | | |
| 914 164th St SE #310 | | | | | | 1, | L |
| Mill Creek, WA 98012 | 91-1246792 | 501(c)(3) | 13,214. | 0. | n/a | n/a | Education & support |
| Schellhammer Urological Research | | | | | | | |
| Findation - 225 Clearfield Avenue - | | | | | | | |
| | 51-0236428 | 501(c)(3) | 16 160 | 0 | n/a | n/a | Education & support |
| Virginia Beach, VA 23462 | 31-0230428 | 501(0)(3) | 16,168. | 0. | II/a | 11/ a | Education & support |
| Southeast Urologic Oncology | | | | | | | |
| Foundation - 325 Hawthorne Lane - | | | | | | | |
| | 83-1617801 | 501(c)(3) | 10 727 | 0 | n/a | n/a | Early detection |
| Charlotte, NC 28204 | 83-161/801 | 501(0)(3) | 18,737. | ٠. | n/a | 11/a | Early detection |
| St. Helena Hospital Foundation | | | | | | | |
| 10 Woodland Rd | | | | | | | |
| St. Helena, CA 94574 | 20-1384250 | 501(c)(3) | 40,000. | 0 | n/a | n/a | Patient support |
| The Iowa Clinic Healthcare | 20 2001200 | 001(0)(0) | 10,000. | • | | 1 | Lactone Support |
| Foundation - 5950 University | | | | | | | |
| Avenue, Suite 321 - West Des | | | | | | | |
| Moines, IA 50266 | 81-0599749 | 501(c)(3) | 10,000. | n | n/a | n/a | Early detection |
| , | 32 333,13 | (5/(5/ | 10,000. | | r-, - | -, - | |
| Urology Care Foundation | | | | | | | |
| 1000 Corporate Blvd | | | | | | | |
| Linthicum, MD 21090 | 20-3210212 | 501(c)(3) | 600,762. | n | n/a | n/a | Research |
| | 23 3213212 | | 555,762. | | | | |
| Utah Healthy Living Foundation | | | | | | | |
| 4252 S Highland Dr. #200 | | | | | | | |
| Salt Lake City, UT 84124 | 87-0649288 | 501(c)(3) | 8,615. | n | n/a | n/a | Education & support |
| | | | -,-20. | <u> </u> | I . | 1 1 1 | Schedule I (For |

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|-----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| Washington State Urology Society | | | | | | | |
| 914 164th St SE #310 | | | | | | | |
| Mill Creek, WA 98012 | 93-6069981 | 501(c)(3) | 13,959. | 0. | n/a | n/a | Education & support |
| Wellmed Charitable Foundation | | | | | | | |
| 19988 Bluehill Pass | | | | | | | |
| Grey Forest, TX 78023 | 20-5087010 | 501(c)(3) | 21,919. | 0. | n/a | n/a | Early detection |
| | | | | | | | |
| Hartford Healthcare Tallwood | | | | | | | |
| Urology - 80 Seymour St - | 00 0670004 | F01/ \/3\ | 40.200 | | , | \ | , |
| Hartford, CT 06115 | 22-2672834 | 501(c)(3) | 40,320. | 0. | n/a | n/a | Research |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Questions Regarding Compensation

Department of the Treasury

Internal Revenue Service

Part I

Zero - The End of Prostate Cancer

Employer identification number 59-3400922

| | | | Yes | No |
|------------|---|----|-----|----|
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | X Compensation committee | | | |
| | Independent compensation consultant Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | Х |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | Х |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | Х |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | X |
| | Any related organization? | 5b | | X |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | X |
| | Any related organization? | 6b | | X |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | X |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Decidations section 52 4059 6(a)2 | 0 | | l |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|--------------------------------|--|------------------|---|-----------------|-----------------------------------|-------------------------|---|--------------------------------|
| (A) Name and Title | (i) Base (ii) Bonus & incentive compensation | | (iii) Other reportable compensation | compensation | Deficition | (5)(1)-(0) | reported as deferred on prior Form 990 | |
| (1) Jamie Bearse | (i) | 192,000. | 10,000. | 0. | 8,080. | 23,125. | 233,205. | 0. |
| President & CEO | (ii) | 0. | 0. | 0. | 0. | 0. | | 0. |
| (2) Kathy Costigan | (i) | 166,550. | 16,000. | 0. | 7,302. | 0. | 189,852. | 0. |
| SVP, Development & Operations | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) Colony Brown | (i) | 156,000. | 12,000. | 0. | 6,720. | 18,688. | | 0. |
| VP, Marketing & Communications | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
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| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
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Schedule J (Form 990) 2018

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public . Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization Zero - The End of Prostate Cancer Employer identification number 59-3400922

| _ | | iiid OI | Prostate | Cancer | | 39 | 7 = 0 0 | 7 2 2 | |
|--|--|-------------------------------|---|---|----------|-----------------------------------|---------|-------|-----|
| Par | t I Types of Property | | 1 | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | | d) Method of d cash contrib | etermir | | s |
| 1 | Art - Works of art | | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | | |
| 4 | Books and publications | | | | | | | | |
| 5 | Clothing and household goods | | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | | |
| 7 | Boats and planes | | | | | | | | |
| 8 | Intellectual property | | | | | | | | |
| 9 | Securities - Publicly traded | | | | | | | | |
| 0 | Securities - Closely held stock | | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | | |
| | trust interests | | | | | | | | |
| 2 | Securities - Miscellaneous | | | | | | | | |
| 3 | Qualified conservation contribution - | | | | | | | | |
| | Historic structures | | | | | | | | |
| 4 | Qualified conservation contribution - Other | | | | | | | | |
| 5 | Real estate - Residential | | | | | | | | |
| 6 | Real estate - Commercial | | | | | | | | |
| 7 | Real estate - Other | | | | | | | | |
| 8 | Collectibles | | | | | | | | |
| 9 | Food inventory | X | 45 | 13,256. | Fair | market | . va | 1ue | |
| 0 | Drugs and medical supplies | | _ | ., | | | | | |
| 1 | Taxidermy | | | | | | | | |
| 2 | Historical artifacts | | | | | | | | |
| 3 | Scientific specimens | | | | | | | | |
| 4 | Archeological artifacts | | | | | | | | |
| 5 | Other > (Event promoti) | X | 78 | 19,069. | Fair | market | . va | 1ue | |
| 6 | Other (Office suppli) | X | 5 | | | market | | | |
| 7 | Other (<u>011100 04pp11</u>) | | | 3,1011 | | | | | |
| 8 | Other (| | | | | | | | |
| <u>. </u> | Number of Forms 8283 received by the organi | I ization durin | a the tay year for a | contributions | | | | | |
| 3 | for which the organization completed Form 82 | | - | | | | | 0 | |
| | To which the organization completed form oz | .00, r art rv, | Donee Acknowled | gement 23 | | | | Yes | No. |
| 00 | During the year did the organization receive h | v contributi | on any proporty ro | norted in Dart L lines 1 throu | ah 20 +h | ot it | | 162 | NO |
| ua | During the year, did the organization receive b | | | | | al II | | | |
| | must hold for at least three years from the dat | | | | | | 20- | | Х |
| | exempt purposes for the entire holding period | <i>′</i> | | | | | 30a | | |
| | If "Yes," describe the arrangement in Part II. | | do 41 d | - f | at: 0 | | 0.4 | v | |
| 1 | Does the organization have a gift acceptance | | | | | | 31 | Х | |
| 2a | Does the organization hire or use third parties contributions? | | • | | | | 32a | | Х |
| b | If "Yes," describe in Part II. | | | | | | | | |
| 3 | If the organization didn't report an amount in o | column (c) fo | r a type of propert | y for which column (a) is che | cked, | | | | |
| | describe in Part II. | | | | | | | | |
| 33 | If the organization didn't report an amount in o | | r a type of propert | | cked, | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2018

| Schedule M | | Zero - | | | | | | | | 59-3400922 | Page 2 |
|------------|---------------------|----------------------------|------------------|-----------------------|------------------|----------------------------|--------------------|-------------------------------|---------------------------------------|---|---------------------|
| Part II | Supplemental | Information I, column (b), | on. Provi | ide the i ber of c | inform ontrib | ation requi utions, the | ired by I numbe | Part I, lines r of items r | 30b, 32b, and 3 received, or a con | 3, and whether the organ nbination of both. Also c | nization omplete |
| | the part for any ac | | nation. | | | | | | | | |
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SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

➤ Attach to Form 990 or 990-EZ.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018
Open to Public

Open to Public Inspection

Name of the organization

Zero - The End of Prostate Cancer

Employer identification number 59 - 3400922

Form 990, Part III, Line 4d, Other Program Services: Patient Support - ZERO offers direct support for prostate cancer patients including free customized case management (ZERO360), peer-to-peer mentorship, transportation, and online support. Our ZERO360 team of experienced case managers help patients access financial resources, cut through insurance and Medicare red tape, and find emotional support. In addition to providing critical patient support, ZERO educates millions of men and their families with disease information through our events, website, social media, printed materials, videos, webinars, blogs, and podcasts. including grants of \$ 60,000. Expenses \$ 394,874. Revenue \$ 0. Form 990, Part VI, Section B, line 11b: Form 990 is reviewed by the CEO, the Chair of the Finance and Audit Committee, the Chair of the Executive Committee, and also provided to all Board of Directors before filing. Form 990, Part VI, Section B, Line 12c: Compliance with the conflict of interest policy is reviewed by the CEO preceding each board meeting. Form 990, Part VI, Section B, Line 15: Compensation of CEO and executive officers is determined by the Board of Directors.

Form 990, Part VI, Line 17, List of States receiving copy of Form 990:

| Zero - The End of Prostate Cancer | 59-3400922 |
|---|------------------------|
| AL, AK, AZ, AR, CA, CT, FL, GA, IL, KS, KY, ME, MD, MA, MI, MN, MS, NH, NJ, | NM, NY, NC, ND, OH, OK |
| OR, PA, RI, SC, TN, UT, VA, WA, WV, WI, CO, MO, HI, LA, DC | |
| | |
| Form 990, Part VI, Section C, Line 19: | |
| Governing documents, conflict of interest policy and fina | ancial documents |
| are available upon request. Financial documents are also | available on the |
| organization's website. | |
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